



Greentree Manor

Nursing & Rehabilitation Center

4 Greentree Drive, Waterford, CT 06385

Tel: (860) 442-0647 Fax: (860) 439-0821

www.rydershealth.com



GOVERNING BOARD MEMBERS

Dr. R. Sbriglio, MD/MPH, Chief Medical Director
Mr. M. Sbriglio, RN/NHA, Administrative Consultant
Mr. K. Kopchik, MBA/NHA



CHARTING YOUR COURSE TO HEALTH

February 27, 2015

Written testimony of Andrew Landsman, Administrator, Greentree Manor Nursing and Rehabilitation Center Concerning the Governor's Recommended FY 2016 and FY 2017 Proposed Budget

Good evening Senator Bye, Representative Walker and to the members of the Appropriations Committee. My name is Andrew Landsman. I am proud to be the Administrator at Greentree Manor Nursing and Rehabilitation in Waterford, Connecticut. Greentree Manor has provided highly compassionate and successful nursing care to the communities of Southeastern Connecticut for over 50 years. We are a 90 bed facility that employs over 120 people.

The real heroes of my organization are the direct caregivers, and support staff that work in my building. They all pull together, 24/7, to provide superior care to some of the most vulnerable members of our society. Their commitment to get the job done requires a great deal of patience and flexibility. This winter has provided a lot of good examples of this commitment. I frequently hear from both residents and resident families about how pleased they are with the level of care and compassion that is delivered on a daily basis.

Delivering care at this level and in the way that everyone wants for their loved ones is getting more and more difficult. A big driver of this ever increasing challenge is not hard to identify---there has been almost no help in the budget for going on 8 years. Funding has remained flat while the vast majority of our expenses have increased. If this budget passes in its current format, my facility and others, will have had a decade of nearly flat funding.

It's a very simple equation. If I can't get the funding I need, I can't deliver the services I need nor support the staff that delivers these services.

If I look at the budget items I fund on a daily basis, including salaries, benefits, supplies, utilities, insurance, and municipal services to name a few, all have increased on annual basis, while my reimbursement has remained flat. We are running out of creative solutions to dealing with this in-balance.

The needs of our residents at Greentree Manor are also increasing. The acuity of our residents is much more complex as our population ages. Home healthcare offers options for those with fewer care needs to stay home and receive services there. This care is not adequate however for all. Many people require the level of care we can deliver at Greentree.

As I said earlier, I am proud to be the Administrator at Greentree. I really like my job. I go through yellow lights to get to work. My job is a balance between running a business and delivering high quality, compassionate supportive care to our residents and their families. When I get a smile from a resident, a kiss on the hand, or a heartfelt thank you from a resident's family member, it really makes my day. I can't continue to deliver this level of service if I can't fund the business side of the equation.

Please help my colleagues and I to be able to maintain an environment where our elderly population feels safe, where they are well cared for spiritually, emotionally, physically, mentally and medically, and where people such as yourself feel comfortable placing their loved ones.

Thank you for your time. I would be happy to answer any questions you may have.